




# **TTY Biopharm 4105**

## **Operational Results Report**



2025.08.20

# Disclaimer

This presentation contains certain forward-looking statements.

These forward-looking statements may be identified by words such as 'believes', 'expects', 'anticipates', 'projects', 'intends', 'should', 'seeks', 'estimates', 'future' or similar expressions or by discussion of, among other things, strategy, goals, plans or intentions. Various factors may cause actual results to differ materially in the future from those reflected in forward-looking statements contained in this presentation, among others:

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- 2 legislative and regulatory developments and economic conditions;
- 3 delay or inability in obtaining regulatory approvals or bringing products to market;
- 4 fluctuations in currency exchange rates and general financial market conditions;
- 5 uncertainties in the discovery, development or marketing of new products or new uses of existing products, including without limitation negative results of clinical trials or research projects, unexpected side-effects of pipeline or marketed products;
- 6 increased government pricing pressures;
- 7 interruptions in production
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- 9 litigation;
- 10 loss of key executives or other employees; and
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# 01 H1/2025 Operational Highlights



# Strong Revenue Growth in H1/2025 with Overseas Markets Expansion

## Revenue Overview

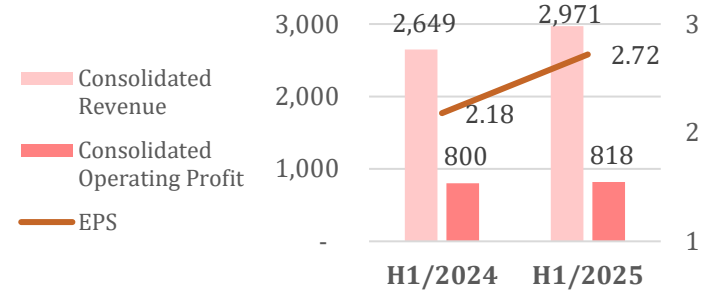
✓ **Consolidated Revenue**  
YoY growth +12% **29.7 billion**

Record High

✓ **Consolidated Operating Profit**  
YoY growth +38% **8.2 billion**

Record High

✓ **EPS**  
YoY growth +25% **NT\$2.72**

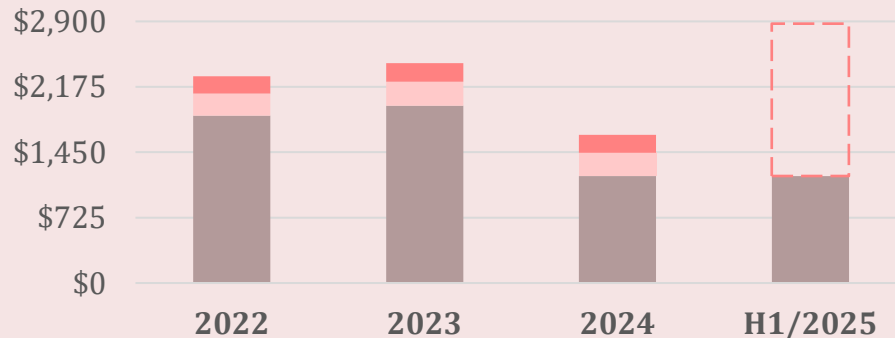


## Market Development Highlights

- Cooperate with international pharmaceutical companies to develop new products and improve diversified medical treatment solutions.
- Vaccine sales continue to grow due to the high-quality vaccines to benefit the health of the people.
- Increase the quantity and improve overseas inspection and registration of self-made domestic new drugs.

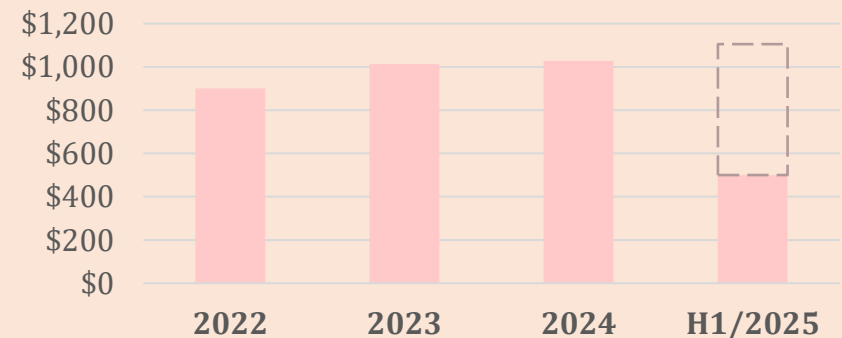
### Sales of Oncology

(Unit: NT Mn)



### Sales of Antibiotics

(Unit: NT Mn)



# Three Arrows of Operation with Outstanding Results

H1/2025  
Operational  
Highlights

H1/2025  
Financial  
Performance

2025 Outlook

## Export Difficulty Generic Drugs

### Launch the Drug Licenses Submission Globally

- Regulatory submissions initiated in Vietnam, the Philippines, Australia, South America, Saudi Arabia and Jordan.
- Domestic self-made breast cancer targeted generic drug submitted registration in Vietnam in February.
- Chungli and Lioudu factories passed US inspection in July.

## License-in International New Drugs

### Access to Global Therapies

- Minjuvi, a new ingredient & new drug for Lymphoma received drug license in January.
- Pomado expanded indication of multiple myeloma received license in February.

### Cross-Border Corporate Collaboration

- The public funded cell vaccines increased significantly in 2025 with a total of 790,000 doses.
- Collaborate again with Taiwan Roche on oral targeted drug.







## Self-developed New Drugs/ Generic Drugs

### Strengthened Supply Resilience

- Bobimixyn (Polymyxin B), the first antibiotics new drug launched to meet the needs of clinical second-line.
- First domestically produced lung cancer targeted therapy (TTY\_A) enters international treatment protocol in Taiwan.
- Pexeda, the self-developed chemotherapy drug combined with targeted drug and obtained NHI price on 6/1.
- The hormonal drug, Fustron, received 2<sup>nd</sup>-line indication license combined with CDK 4/6 in July.

# Product Pipeline: Self-develop, License-in, Cooperation

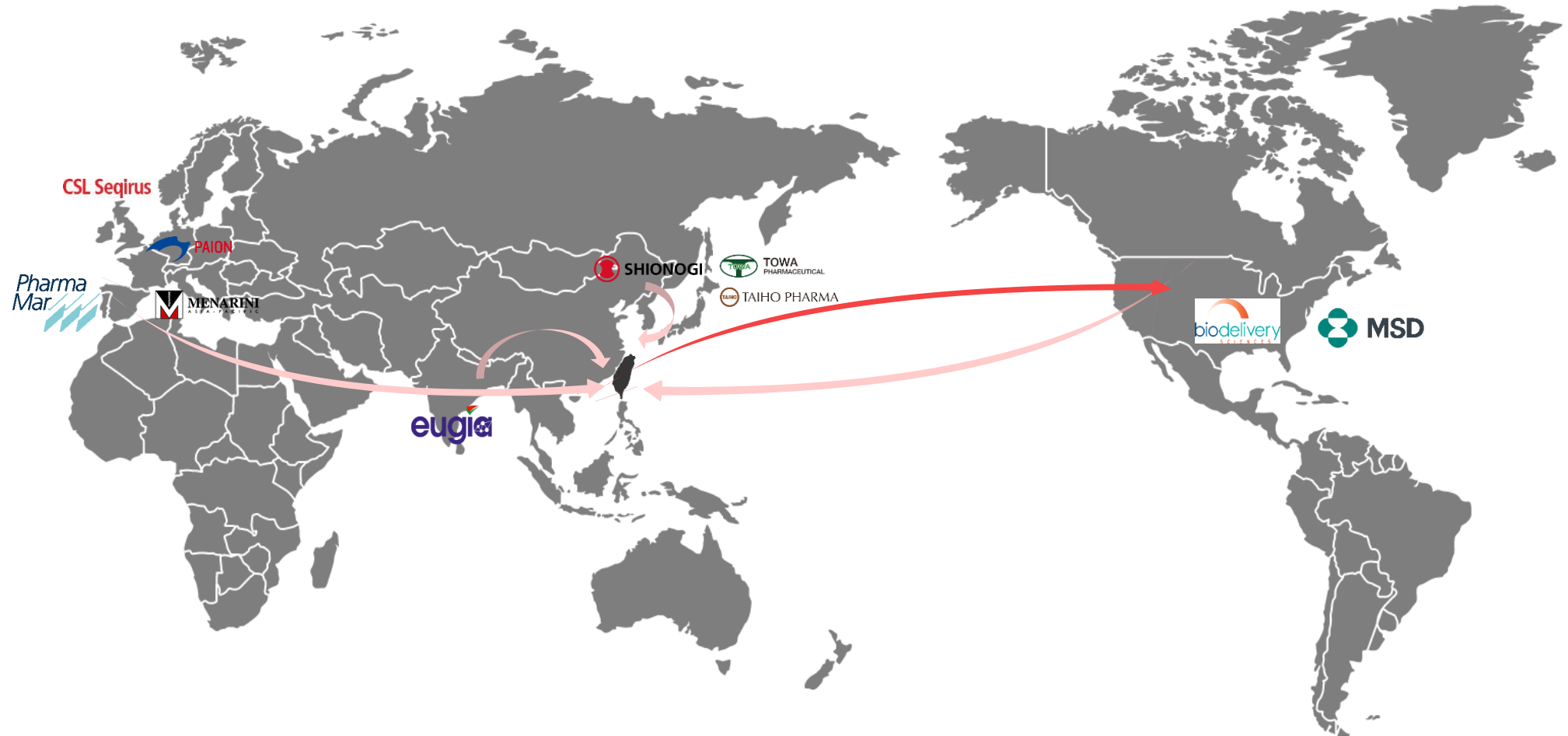
- Alliance with international partners to strengthen the advantage of the product portfolio
- Joint-develop specialty of generic drugs with international partners and expand overseas markets

Oncology	2025	2026	2027
TTY_A ( Lung Cancer NSCLC )			
Intensive Care	2025	2026	2027
TTY_2D ( Skin tissue infections and bacteremia caused by Gram-positive bacteria )			
TTY_3T			
TTY_3D			
Specialty	2025	2026	2027
Lipo-AB ( Liposomes ) : EU			
OT2015 ( Microspheres ) : US			

Note: those without marked are in Taiwan

# Deploy Globally and Expand Overseas Market

- License-in/ collaboration/ **sales 130 drugs in 18 countries globally.**
- The export market will continue to grow and expand steadily, focusing on the development of the US and other major markets.
- Deepen cooperation with ASEAN markets, and sign MOUs with key hospitals in Vietnam market.





## 02 H1/2025 Financial Performance





# H1/2025 Financial Performance

## Operational Results Report

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### Income Statement

( Unit: NT Thousand,  
except EPS )

	H1/2025	H1/2024	YoY %
<b>Net Sales</b>	<b>2,970,900</b>	<b>2,648,256</b>	<b>12%</b>
Operating Cost	(1,199,070)	(1,067,617)	12%
<b>Gross Profit</b>	<b>1,771,830</b>	<b>1,580,639</b>	<b>12%</b>
Gross Margin (%)	60%	60%	
Operating Expenses	(951,586)	(988,540)	-4%
<b>Operating Profit</b>	<b>818,560</b>	<b>592,792</b>	<b>38%</b>
Operating Margin (%)	28%	23%	
Non-operating Income	90,667	124,778	-27%
Profit before Tax	909,227	717,570	27%
<b>Net Income (Consolidated)</b>	<b>709,719</b>	<b>566,703</b>	<b>25%</b>
Net Margin (%)	24%	22%	
Net Profit Attributable to Owners of the Parent Company	675,752	542,482	
EPS (Unit : NTD)	2.72	2.18	

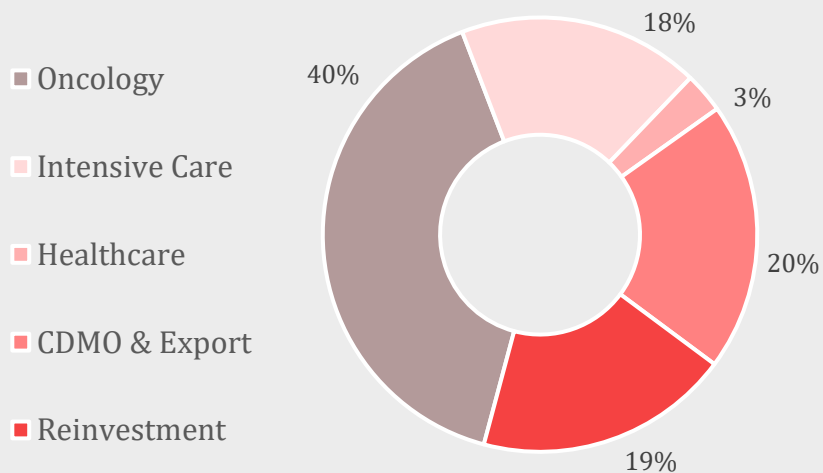
## H1/2025 Financial Performance

- YoY consolidated revenue was 29.7 billion, +12% due to the high growth of overseas markets and reinvestment, and Oncology BU increased as well.
- YoY consolidated operating gross profit at 60%, and it's about the same as the same period last year.
- Operating expenses decreased 4% than last year same period by the R&D expenses decreased.
- Non-operating income decreased by 27% due to a loss that was recognized on foreign exchange and the reinvestment.
- Net income after tax was 709 million, and the net profit attributable to owners of the parent company was 675 million, and EPS was NT\$2.72, representing a year-over-year increase of NT\$0.54.

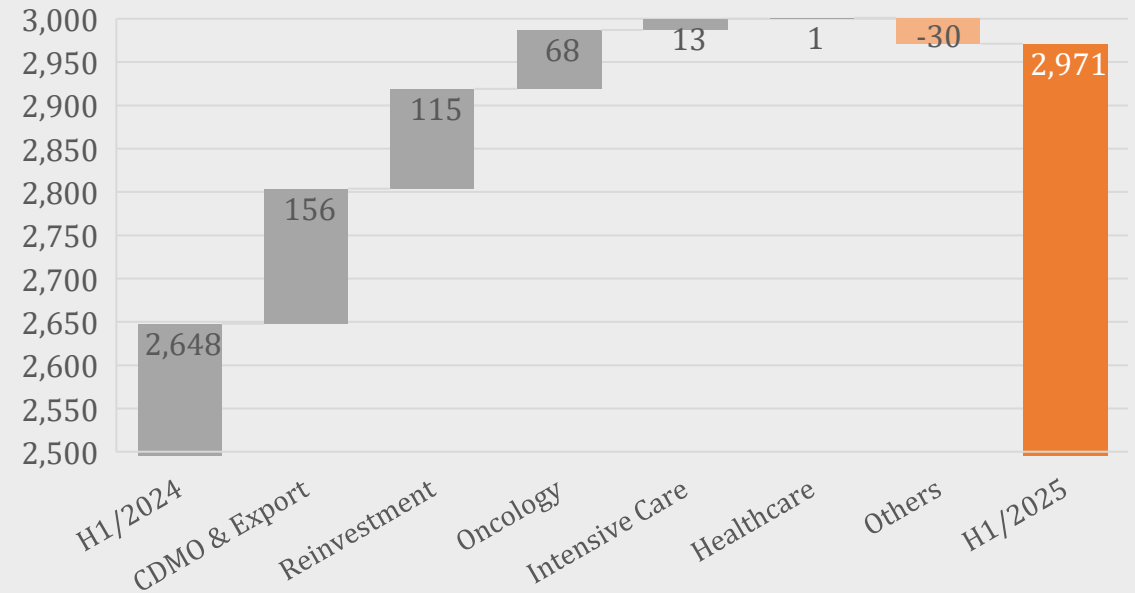
# H1/2025 Steady Revenue Growth

## H1/2025 Revenue Breakdown H1/2025 Revenue Growth

**Product Category %**



**Revenue (NT Mn)**

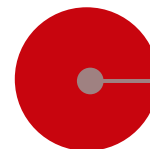


# 03 2025 Outlook



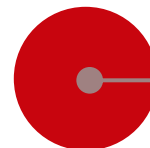


# Core Strategy and the Three Arrows are Implemented



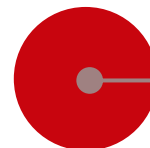
## Strengthen Global Deployment

Explore potential products and expand international market through **authorization, distribution, strategic cooperation and M&A.**



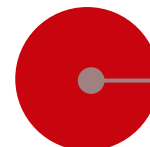
## International Regulations

Understand the regulations in targeted markets and plan for the RA strategy and timeline to speed-up products launch.



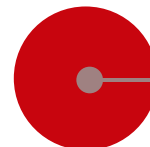
## R&D Potentials

Integrate key technologies to create and focus on specialty platforms (liposomes, microspheres) to speed-up product development.



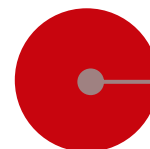
## Strengthen Local Clinical Collaborations

Over the past 3 years, we've partnered with leading medical teams to support breakthrough clinical research and generate local data that guides real-world drug use.



## Optimize Manufacturing Processes

Construct and maintain PIC/S GMP management system to manufacture injection and oral drugs.



## Expand Marketing and Sales Channels

Expand domestic and overseas channels to promote high quality and suitable pharmaceutical drugs, to fulfill the unmet needs of patients and market.